



Truck Consulting Services

PHH Arval is the industry's only one-stop truck services expert, providing asset management, operational support and financial services for companies and organizations that maintain private fleets of light, medium, and heavy trucks and equipment. Because trucks and special-purpose equipment represent significant investments for your company, PHH places a high priority on sharing its consultative expertise with you to ensure your investment holds – and even enhances – its value.

Expertise based on knowledge, experience, and relationships

PHH's experts and asset managers provide consultative insights based on 60 years of fleet management experience, extensive industry contacts, an extensive network of supplier partners, and proprietary consultative tools. PHH's consultative expertise adds value to every aspect of your vital transportation lifeline.

- ***Fleet Optimizer[®] takes the guesswork out of vehicle operating terms and replacement cycles.*** PHH's proprietary financial analysis and reporting tool assists in determining optimal equipment replacement strategies and providing unique financial, tax-deferred solutions. It works in concert with Logic Lease[®] to help you understand how to get the most value from each vehicle/truck unit. This complex operational analysis identifies the "sweet spot" for your equipment replacement cycle – the point in time or mileage at which it is more cost effective to replace the unit than to keep it operating.
- ***Vehicle design, upfitting, acquisition, and delivery.*** PHH's expert engineers consult with you on your truck needs, ensuring that your fleet gets the right truck for the right job. We are experienced in pooling acquisition costs, negotiating extended warranties, managing all upfitting requirements, arranging vehicle delivery, administering titling and registration, and virtually eliminating the hassles related to getting your equipment in service.
- ***Policy consulting.*** Your fleet policies have a direct impact on costs, risks, and driver safety and productivity. PHH consultants can help you develop and implement best practices in fleet policies that will help you operate at peak performance.
- ***Analysis of maintenance and repair services.*** PHH can perform a complete analysis of everything from vehicle acquisition costs to utilization and performance analysis, repair costs, and warranty recovery. Along with the analysis come recommendations for the best steps to take for improvement.
- ***Data management.*** PHH has the industry's most comprehensive database of critical information on everything from fleet mileage and fuel economy, to component mortality rates, fair market value calculations, accidents, maintenance histories, and more. This information is available through PHH InterActive, the award-winning internet-based information management system that puts all your information and analysis at your fingertips.

The value of knowledgeable consultation

What's the best financing for your trucks and equipment? How can you ensure that each vehicle is operating at optimum levels? What's the most effective replacement cycle for each individual tractor, trailer, truck or material handling unit? How much is your fleet costing? What can you do to improve productivity?

PHH is uniquely positioned to provide consultative expertise in all of these areas – and not just to offer recommendations, but to follow through and implement the actions that put that advice to work for you.

Consultative expertise

- **Fleet Optimizer** to identify and act upon each asset's life cycle "sweet spot" to maximize its value, taking advantage of all controllable variables.
- **Spec'ing, engineering, ordering and delivering** the vehicles that will get the job done right for your company.
- **Policy consulting** that enhances your fleet's effectiveness through proven best practices.
- **Analysis** of all aspects of your fleet, from acquisition and delivery through maintenance, repair, accidents, and more.
- **Innovative analytical models and extensive online reports** on PHH InterActive.

For more information

PHH Arval is the one-stop truck services expert, with 60 years of experience and engineering know-how, proprietary analytical tools, and the best relationships and networks in the business. Contact us to learn more about how we can help you increase fleet productivity while lowering overall costs.

PHH Arval

Visit us at www.phharval.com

877 334 TRUCK