

INFORMATION MANAGEMENT

PHH OnboardSM

PHH OnboardSM combines the power of telematics with PHH Arval's technology leadership, vehicle management experience, and consultative expertise to increase driver productivity, reduce risk exposure, lower fleet costs, and enhance the performance of vehicle assets.

The next wave of powerful information tools

PHH Onboard is your ticket to:

- **Increasing productivity.** Drive performance that dramatically improves your top line revenue and/or bottom line operating cost by knowing: Is the right amount of time being spent with the right customers? Are there non-value added activities that can be eliminated? What distinguishes best-in-class performance? How does actual stop activity compare to customer or service call reports?
- **Improving your corporate risk profile.** Improve driver behavior and your risk profile by monitoring and eliminating excessive speed and unauthorized use. Improve safety of your drivers by knowing where they are.
- **Reducing fleet operating costs.** Eliminate unnecessary idling to reduce fuel costs, automatically capture accurate odometer readings, right size the fleet through actual asset utilization information. Address vehicle problems proactively before they become expensive repairs through use of real-time vehicle diagnostic data and analysis/assistance from PHH's ASE-certified maintenance technicians.

Only PHH Onboard can take your fleet to new levels of productivity and cost effectiveness

Getting value from a telematics system is not just a matter of installing technology in a vehicle. It requires a custom program for your company that focuses on driving change according to your priorities and unique culture.

The PHH Onboard consulting team can work with key stakeholders across your organization to define objectives, measure the return on investment and provide guidance on the policies and actions that will achieve the desired improvement.

Every company's telematics journey is unique. PHH will work with you to identify opportunities. Clients with policies and programs focused on driving specific changes in behavior have:

- Improved service stops from 4 to 5 per week
- Increased sales calls by 20%
- Time and materials job billing and client inquiries support
- Reduced speeding incidents by 100%
- Reduce unauthorized vehicle use by 100%
- Reduce idle time by up to 25%

PHH Onboard can take you where you need to go

PHH Onboard can take your fleet to new levels of productivity and cost effectiveness through a ground-breaking fleet management service that combines these elements:

Advanced telematics (in-vehicle technology) – A device installed in the vehicle:

- Provides vehicle location via satellite-provided global position coordinates or GPS data.
- Connects to the vehicle's built-in diagnostic port and transmits remote diagnostic information from the vehicle.
- Collects vehicle data that is stored and managed by PHH.

PHH InterActive® – Drives the execution of your telematics program:

- Dashboard views provide quick trends.
- Exception and summary reports provide actionable information for policy enforcement.
- Landmarks and stop information provide insight into effectiveness of field force.
- Data can be fed to a client's internal sales force or territory automation systems.

PHH-branded Networkcar® website – Provides map views and location data.

PHH consultants and experts – Help you put information into action:

- PHH Onboard consulting team helps you set goals, create policies, benchmark your performance, and measure success.
- Using real-time vehicle diagnostic and location information, PHH service professionals make more informed decisions and recommendations, consult proactively with drivers, negotiate more effectively with suppliers, and identify exceptions to your policies.

Telematics device management and service integration

- PHH manages the order, installation and registration process on existing or new orders.
- Devices are installed prior to driver pick up at delivering dealer, a service that is unique to PHH.
- Combination of telematics data with other fleet data enables more intelligent decision making on issues such as replacement planning, maintenance decisions, asset allocation, etc.
- Continuous improvement of processes to leverage location and diagnostic data to deliver better decisions, service and results.

For more information

PHH Arval provides customized fleet management solutions to companies of all sizes, in all industries. Contact us to learn more about how our powerful ideas can create amazing results for your company.

PHH Arval

Visit us at www.phharval.com

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