

# CONSULTING

## Consulting Services from PHH Arval

The combination of advanced consulting and information management capabilities enables PHH to develop innovative analytical tools, financial models, and consulting programs that drive measurable benefits to your bottom line and enhance organizational and employee productivity.

---

### Dedicated business consulting team

PHH has an in-house team of experienced business consultants dedicated to helping you find ways to optimize your fleet investments by reducing operating costs and increasing employee productivity. Using proven analytical methodology and proprietary financial models, the Business Intelligence Solutions team can assist you with benchmarking to compare to best practices, cost analyses to identify savings opportunities, and recommendations to improve efficiency and productivity.

---

### Comprehensive operations analysis

As a strategic partner to one-third of the *Fortune* 500 corporations, PHH helps manage hundreds of millions of dollars invested in vehicle assets. To ensure you manage your fleets as strategic assets, we developed a highly customized process for analyzing fleet policies and practices. Our focused analysis of current cost structure, policies and best practices, and business objectives enables PHH Account Teams to set priorities, develop an implementation plan for key financial and performance initiatives, and establish measures to track progress on a periodic basis.

Based on the findings from our analyses, PHH's consultants recommend specific strategic and tactical steps to improve overall effectiveness, while minimizing fleet costs. We work with you to successfully implement best practices and optimal policies, track progress toward your objectives, and measure results.

---

### Industry-specific expertise and information

Thanks to the large number of clients in PHH's portfolio, the length of many of our client relationships, and the variety of fleets and companies, the information in our data warehouse is deep enough to enable PHH's consultants to provide specific analysis and benchmarking tools in several industries, including insurance, pharmaceutical and healthcare, and consumer goods.

Industry-specific consulting tools include:

- Policy survey
- Industry composite of operating costs
- Accident benchmarking

We would be happy to share these proprietary tools with you. Contact your PHH Account Team or representative for more information.

---

## **Benchmarking**

PHH provides valuable consulting, benchmarking assistance, and industry composite data to help you identify specific areas for improvement and cost reduction.

For example, after benchmarking your maintenance costs against our composites, you may find you're spending more than other companies in your industry. PHH can help you pinpoint where these expenses are being generated – vehicle selection, policy compliance, or warranty recovery, etc. – and recommend action steps to bring you in line with, or better than, your industry peers.

---

## **Action plans put your information and our recommendations to work**

One of the key characteristics that sets PHH's consulting services apart from other consulting firms is the action plan. Information and analysis is only as valuable as your ability to put it to work for your organization. PHH doesn't just deliver information to your doorstep. We work with you to develop action plans to implement our recommendations and measure their effectiveness on an ongoing basis.

---

## **Desktop Toolkit**

In addition to our comprehensive composites, PHH has developed the most comprehensive Desktop Toolkit in the industry for conducting advanced financial analysis related to fleet. These sophisticated financial models enable your PHH Account Team measure the financial effects of changes in the many variables that go into managing your fleet. Using the toolkit models, your team can recommend actions that will ensure peak fleet performance.

---

## **Integration consulting for merger and acquisition management**

When a corporate merger or acquisition is announced, it sets in motion an overwhelming sequence of events. PHH brings order to complex processes initiated by a merger/acquisition through strategic planning, analysis, and information management.

By leveraging our capabilities in technology, consulting and integration management, PHH works with you and other key decision makers in your organization to ensure seamless integration of fleet operations and identify ways your organization can help the merger meet the expectations of the financial community, investors, and customers.

In addition, PHH's merger/acquisition consulting and integration methodology establishes a foundation from which future acquisitions, mergers, or spin-offs can be effectively managed.

---

## **For more information**

PHH Arval provides customized fleet management solutions to companies of all sizes, in all industries. Contact us to learn more about how our powerful ideas can create amazing results for your company.

[PHH Arval](#)

Visit us at [www.phharval.com](http://www.phharval.com)

1 800 ONLY PHH