



Company profile:

- CentiMark is North America's leading commercial and industrial roofing contractor. Incorporated in 1968, CentiMark has 65 offices throughout the US and Canada. The company has sales in excess of 347.5 million, and a net worth in excess of \$89.1 million.
- CentiMark is based in Canonsburg, Pennsylvania.
- The company's 2,500 employees provide a full complement of new and replacement roof systems.

Business needs:

- Comprehensive information easily accessed
- Ease of management reporting

Solution:

- PHH InterActive online information management
- PHH Dashboard
- PHH Onboard

Business benefits:

- Customized view of fleet information
- One login access to US and Canadian data
- Easy to use management reporting capabilities

PHH technology simplifies life

"PHH InterActive can do virtually anything I want it to do, and because I can customize my view, the data is easy to access. With the addition of the Dashboard and the ability to quickly retrieve data about my fleet vehicles in the US and Canada, reporting is easier than ever."

Kevin Meis, Manager – Fleet, DOT, and Subcontracting, CentiMark

Challenge

CentiMark's fleet of nearly 850 vehicles includes trucks, power units, and trailers located throughout the US and Canada. Kevin Meis is not just the fleet manager, but also handles numerous other tasks for this privately-held enterprise, such as DOT compliance and managing subcontractors. He has only one assistant to help him accomplish all that needs to be done. Meis needs technology that will help him manage the complicated fleet efficiently and quickly.

Solution

CentiMark effectively uses PHH technology solutions to help meet its goals – from the online information system, PHH InterActive, and its many dashboard applications, to the telematics-powered service, PHH Onboard.

The success

Kevin Meis has become a "power user" of PHH InterActive. "It's the first thing I do when I come in – turn on PHH InterActive," he says. Using the application, he can see the status of his fleet, check on accidents and vehicle repairs, and transact business online. The various dashboards make it easy to get summarized information immediately in areas such as maintenance, accident management, used vehicle sales, and more.

Meis has customized his PHH InterActive homepage so that all the key information that's important to him is easily accessible from one screen. "That saves me 15-20 clicks every time I use PHH InterActive." In addition, Meis finds it very easy to access his fleet information in both the US and Canada, calling the global capabilities "phenomenal."

"In addition to having all the information I need at my fingertips, it is unbelievably easy to put together management reports," says Meis. "I can send management reports to the president of my company with a few easy clicks – and they're in a summarized format that are easy for him to understand at a glance what's happening with our fleet."

Success Stories from PHH Arval

CentiMark is also using PHH Onboard, PHH's telematics-powered service, to track drivers and be able to substantiate their visits to clients for billing purposes. The technology is also now helping CentiMark track driving speeds and improve driver safety. "All the reporting on PHH Onboard that is currently being developed gives me a lot more information, in a better format, than was available through other providers," says Meis.

Kevin Meis has been so impressed with PHH's technology that he has joined PHH's Client Technology Advisory Board, where he offers suggestions and feedback for the technology solutions PHH is developing for the future. "PHH is always a step ahead of me in coming up with ideas for simplifying my life as a fleet manager. I love suggesting a new application and finding out it's already in the works."

For more information on PHH Onboard, contact your PHH Account Team, call 800 ONLY PHH or visit www.phharval.com.