



Ford Motor Company announces revised 2008 build-out dates and/or 2009 launch dates for select models

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Ford Motor Company has announced revised 2008 build-out dates and/or 2009 launch dates for select models. For models not listed below, the previously published dates remain unchanged. Since build-out information is subject to frequent changes, PHH recommends you submit your orders early.

As PHH has done in the past, we have included two important dates concerning the build-out of these vehicles.

- "Last Day to Transmit"**
 This is the actual order cut-off date provided by the motor company. Orders submitted after that date are always submitted on a "will try" basis.
- "Orders Due at PHH"**
 This is the date by which PHH expects to have orders to ensure ample processing time. We will continue to accept orders up to the last day to transmit, but submission cannot be assured.

Model	2008 Orders Due at PHH	Last Day to Transmit 2008 Orders	2009 Launch Date
Ford			
Econoline	May-2-2008	May-16-2008	Jul-21-2008
Edge	Jul-4-2008	Jul-18-2008	Sep-2-2008
Escape (not including Hybrid)	Mar-28-2008	Apr-11-2008	Jun-23-2008
Escape Hybrid (* - See note below)	Built-out	Built-out	Jun-23-2008
Explorer 4 Dr	May-30-208	Jun-13-2008	Aug-18-2008
Explorer Sport Trac	May-30-208	Jun-13-2008	Aug-18-2008
F-650/F-750	Feb-21-2008	Mar-6-2008	Jun-2-2008
Focus	May-2-2008	May-16-2008	Jul-21-2008
Fusion	Apr-4-2008	Apr-11-2008	Jun-2-2008
Ranger	Jul-4-2008	Jul-18-2008	Aug-18-2008
Taurus	May-9-2008	May-16-2008	Jul-21-2008
Taurus X	May-2-2008	May-16-2008	Jul-21-2008
Lincoln			
MKX	Jul-4-2008	Jul-18-2008	Sep-2-2008
MKZ	Apr-4-2008	Apr-11-2008	Jun-2-2008
Mark LT	May-2-2008	May-16-2008	Discontinued
Mercury			
Mariner (excluding Hybrids)	Mar-28-2008	Apr-11-2008	Jun-23-2008
Mariner Hybrid (* - See note below)	Built-out	Built-out	Jun-23-2008
Milan	Apr-4-2008	Apr-11-2008	Jun-2-2008
Mountaineer	May-30-2008	Jun-13-2008	Aug-18-2008
Sable (formerly Montego)	May-9-2008	May-16-2008	Jul-21-2008



* **Escape Hybrid & Mariner Hybrid** – Ford has announced that the launch date for these models will be June 23, 2008. However, scheduling priority will be given to those orders that could not be built as 2008 models, that have been rolled over and will be built as 2009 models (this includes a significant volume for government and rental). As a result, the fleet order bank opening will be delayed for these hybrid models and there will likely be a longer lead time, as well as scheduling delays on new 2009 orders.

Please refer to PHH InterActive® under News and Information > Vehicle Updates > Build-outs/Launches for a complete list of specific dates for all manufacturers' models.

PHH will keep you advised as updates become available.