



Ford Motor Company announces 2008 model year Super Duty truck scheduling delays

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Ford Motor Company has advised that the current lead time for new 2008 Super Duty truck orders is averaging 16 to 18 weeks. This is due to limited fleet production capacity and the high volume of unscheduled orders in the order bank. This extended lead time does not include any additional time required for upfitting.

Unscheduled 2008 Super Duty orders already in Ford's order bank will be prioritized based on their receipt date, and the following chart outlines the estimated production time frame.

Ford's Order Receipt Month	Estimated Production Time Frame
July 2007	Early to mid-November 2007
August 2007	Late November to early December 2007
September 2007	Mid-December 2007 to early January 2008
October 2007	January 2008

PHH will continue to monitor your orders and work with Ford to ensure that your orders are produced as promptly as possible. However, considering the above production time frames coupled with the upcoming holiday plant down times, PHH strongly recommends that you accelerate the placement of all Super Duty orders to minimize the impact of delays to your fleet.

If you have any questions concerning your unscheduled Super Duty orders, please contact your PHH New Vehicle Acquisition Consultant.